

2018 Performance Measures Report

CCIDA GOAL #1 - SEEK PROJECTS THAT ENHANCE THE COUNTY'S ECONOMIC POSITION.

- 1) **Approved Sale/Leaseback, PILOT Agreements and/or sales & mortgage recording tax exemptions:**
Monaghan Medical Building Project
Lake Forest Senior Living Community
- 2) **Pending Sale/Leaseback, PILOT Agreements and/or sales & mortgage recording tax exemptions:**
Ardak Hospitality Group
- 3) **Terminated or Pending Terminations of Sale/Leaseback, PILOT Agreements and/or sales & mortgage recording tax exemptions:**
N/A

CCIDA GOAL #2 - SUPPORT REDEVELOPMENT OF KEY FACILITIES AND LINKED ECONOMIC SECTORS

The Agency collaborates with other organizations and municipalities to advance compatible projects that support Clinton County's growth and development. This might include public-private partnerships with strong transformative potential of local economy.

The Agency has been invited to work with The Development Corporation, Clinton County, Town of Plattsburgh, and North Country Chamber of Commerce for the purpose of building infrastructure on the old Clinton County Airport (PLB). Grant funds from multiple federal agencies will be pursued to accomplish this goal. The site shows strong potential for redevelopment. Ongoing/pending projects include a new Norsk Titanium facility, and a new Monaghan Medical facility (induced with Agency benefits). Future development includes at least two (anticipated) TDC projects, both of which will most likely be induced with Agency benefits. Given further recent interest in this location, development induced by the Agency is considered likely in the near future.

The Agency has also been involved in conversations with ERS, a real estate company who purchased the former Pfizer facility in Champlain. It is anticipated that the Agency will engage significantly throughout the process of redeveloping this property moving forward.

Further, the Agency has been working to strengthen relationships with existing projects that are expanding, selling, or undergoing transformation. To achieve this objective, the Agency has strived to ensure economic benefits outweigh the costs for Agency engagement, without which, the projects would be unable to move forward. The Agency is endeavoring to ensure our community understands that our engagement is founded in a commitment to induce and support economic development.

CCIDA GOAL #3 – COLLABORATE WITH PARTNERS TO STRENGTHEN THE COUNTY’S ECONOMIC BASE:

The Agency continues to collaborate with partners that strive to ensure the development of a stronger economic base. These partnerships support investment, job creation, and enhancing existing infrastructure and networks, while improving the quality of life for residents and corporate citizens of Clinton County. Agency staff has engaged in multiple community forums, met with numerous elected officials and their staff, been invited to join a development project action committee for the City of Plattsburgh’s Downtown Revitalization Initiative, and attended local, regional, and statewide workshops, conferences, and roundtable events to discuss economic development and related areas.

CCIDA GOAL #4 –STRENGTHEN ADMINISTRATION, MONITORING AND OPERATIONS

In addition to increasing delivery of benefits to Clinton County businesses, 2018 also focused on strengthening the administrative aspects of the organizations.

2018 Performances:

- 1) **Carried out the required administrative, operational and monitoring functions of the Agency and comply with all financial and NYS requirements.**
 - Completed & filed 2018 Annual Financial and Administrative Reports.
 - Reviewed and improved internal controls policies and practices
- 2) **Maintained policies and practices developed as part of the 2014 Corrective Action Plan and reviewed recent OCS and ABO guidance to ensure continued compliance with best practices.**
- 3) **Continued focus on strengthening the independence of CCIDA through development of new administrative structures and services.**
 - Maintained administrative services agreement with Clinton County for Executive Director services.
 - Fully separated location from TDC in September 2018.
 - Continued transition planning process in anticipation of full separation from TDC staff support and location in January 2019.