County of Clinton Industrial Development Agency 190 Banker Road, Suite 500 Plattsburgh, NY 12901

2017 Performance Measures Report

CCIDA GOAL #1 - SEEK PROJECTS THAT ENHANCE THE COUNTY'S ECONOMIC POSITION.

2017 Performances:

1) Approved Sale/Leaseback, PILOT Agreements and/or sales & mortgage recording tax exemptions:

Schluter Thin Set Building Schluter Manufacturing Building TDC Building #22 TDC Plattsburgh International Building Delaware River Solar, Mooers I Delaware River Solar, Mooers II Delaware River Solar, Mooers III Delaware River Solar, Mooers IV

- 2) Pending Sale/Leaseback, PILOT Agreements and/or sales & mortgage recording tax exemptions: N/A
- 3) Terminated or Pending Terminations of Sale/Leaseback, PILOT Agreements and/or sales & mortgage recording tax exemptions: CCIDA Municipal Corp. – Clinton County Jail Project

CCIDA GOAL #2 - SUPPORT REDEVELOPMENT OF KEY FACILITIES AND LINKED ECONOMIC SECTORS

The Agency also collaborates with compatible projects that support the development of this key sector. These are public-private partnerships with strong transformative potential of local economy.

2017 Performances:

CCIDA supported the transformation of the former Plattsburgh Air Force Base into an aviation, industrial center and international transit center through approval of benefits for The Development Corporation's construction, in partnership with Clinton County and the State of New York, of a 60,000 sq. ft industrial building adjacent to the transit center.

CCIDA GOAL #3 – COLLABORATE WITH PARTNERS TO STRENGTHEN THE COUNTY'S ECONOMIC BASE:

CCIDA continues to collaborate with partners that strive to ensure the development of a strengthened economic base. These partnerships support investment and job creation and enhance existing infrastructure and networks, while improving the quality of life for residents and corporate citizens of Clinton County.

2017 Performances:

CCIDA joined the North Country Alliance and assisted businesses in accessing funding available from the NCA.

CCIDA staff also joined with Clinton County, The Development Corporation and the Chamber of Commerce in strategizing options for infrastructure development at the former County Airport.

CCIDA GOAL #4 – STRENGTHEN ADMINISTRATION, MONITORING AND OPERATIONS

In addition to increasing delivery of benefits to Clinton County businesses, 2017 also focused on strengthening the administrative aspects of the organizations.

2017 Performances:

- 1) Carried out the required administrative, operational and monitoring functions of the Agency and comply with all financial and NYS requirements.
 - Completed & filed 2017 Annual Financial and Administrative Reports.
 - Reviewed and improved internal controls policies and practices
- 2) Maintained policies and practices developed as part of the 2014 Corrective Action Plan and reviewed recent OCS and ABO guidance to ensure continued compliance with best practices.
 - Attended IDA section meeting at January 2017 NYS EDC conference.
- 3) Continued focus on strengthening the independence of CCIDA through development of new administrative structures and services.
 - Maintained administrative services agreement with Clinton County for Executive Director services.
 - Began transition planning process in anticipation of full separation from TDC staff support and location in October 2018.